



# News and Views from Vail



Dear Friends,

Ski season is winding down, but with 3 feet of new snow the spring skiing is glorious! Come out and enjoy before Vail closes on the 19th!

Good News! The February market statistics show real estate market improvement, especially in Beaver Creek (details below). Historically, the Vail Valley is an "elastic" market and is usually one of the last markets to feel a downturn and one of the first markets to bounce back. Also, mortgage rates are very low and great prices are in abundance! Call me to discuss "Best Buys" in the valley.

I'll be visiting the hospital at the end of the month to fix a skiing injury. Wish me luck! We have the best ortho docs in the country, so I have great confidence that I'll be skiing again next winter. Plan on skiing with me! Fill next month! Diana


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## Vail Real Estate Improves in February

The month of February showed positive numbers in sales and sales volume. In February there were 55 real estate transactions, a 16% increase from January. The dollar volume for February was \$56,760,800, a 29% increase from January. Beaver Creek sales accounted for 15% of all county sales and Vail Village accounted for 14.5% of February transactions.



## First Time Home Buyers: Tax Credit

For people buying for the first time, the market couldn't be better with great property values across the nation, as well as in Vail. In addition, first time buyers are eligible for a \$8,000 federal tax credit. If they can document their income and have good credit, these loans are available. Also, the 30-year fixed rate is down to 4.75% making this the perfect time to buy!



## MANOR VAIL 173E - BEST PRICE IN VAIL VILLAGE



### HUGE PRICE REDUCTION!!

This great one bedroom has been updated, with an extra half bath, master bath, newly configured kitchen, and all new furnishings. This amazing ski condo with creek views, gardens, and a great location is listed for **\$770,000.**

## MOUNTAIN SHADOWS #4 - NEW LISTING!



Lovely remodeled townhome with great views and an open and sunny floor plan. Great wood floors, 3 huge bedrooms with vaulted ceilings, gas fireplace, and a huge south-facing deck. New roof, doors, windows, baths, newer kitchen, and great storage! Listed for **\$428,000.**

## Spring Back to Vail!

Vail is the place to be from April 13-19th, as the famous Pond Skimming Championships are coming to town! Live performances by O.A.R, Chris Isaak, and DJ Logic and many prize give-a-ways (skis, Epic Passes, and more!) will last throughout the week. To get special deals and full details, go to [www.springbacktovail.com](http://www.springbacktovail.com).



### A Few Event Highlights:

#### Tuesday, April 14 in Vail Village:

SB2V Pub Crawl with a free Ski Giveaway!

#### Wednesday, April 15 Checkpoint Charlie:

SB2V Retro Style Party at the Red Lion

#### Thursday, April 16 Vendetta's, Vail:

Bud Light Après Ski Party followed by a Ski Giveaway at the Pub Crawl

#### Friday, April 17 Mid-Vail:

Live music from DJ Mo Rockin' from Noon-2 pm followed by Chris Isaak in concert at the Vail International Bridge 5-10 pm - Also, 8:30-10pm the Breitling All Mountain Film Competition at Garfinkle's in Lionshead

#### Saturday, April 18 Golden Peak:

World Pond Skimming Championship from 2-4 pm!

#### Sunday April 19 International Bridge:

Bud Light Presents O.A.R in live concert from 5-10 pm.

## April Events in Vail

### Bud Light Street Beat Concerts:

The end of the season is near! Only one more show!

- 4/15 Chadzilla & the Asteroids (80s Cover Band) will perform at Checkpoint Charlie at 6 pm.

The final and largest give-away of the concert series will take place during the show. You must be present to with the Volvo XC90!!



Thank you for your ongoing referrals. They are the cornerstone of my success!

If you or anyone you know is interested in Buying or Selling, please give me a call, (970) 376-1202.

I would love to put my 27 years of real estate experience in the Vail Valley to work for you.