

Vail Valley News and Views

**COLDWELL
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Dear Friends,

March has arrived and spring skiing is finally here! With the warm temperatures and tons of sun, people are taking advantage of the weather and skiing in shorts and t-shirts! This month is full of events and the mountain is abuzz with ski races, music, and celebrations.

As for real estate, there has been a significant uptick in first-time home purchases as buyers are taking advantage of the \$8,000 tax credit for first homes and \$6,500 for repeat buyers - both only available until April 30th. Currently, the Vail Valley real estate market is the best in 20 years for buyers, so don't miss out on these great opportunities!

If you're in town for spring skiing, please give me a call! I'd love to get together! Till Next Month, Diana

March 2010



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March Events in The Valley

Bud Light Street Beat Concerts in March:

March 18th: Cowboy Mouth at Gold Peak

March 24th: The Pimps of Joytime at Solaris

March 31st: Zivani Masango & Pachedu at Checkpoint Charlie



Vilar Performing Arts Center

March 21st: Chicago City Limits - Legendary NYC improve comedy group will perform at 7:30pm

March 24th: Kenny G in Concert, 7:30pm

March 26th: Terry Clark, 7:30 pm - Country Music Star



Conway Cup Races and Celebrations

First race in the Korbel American Ski Classic will be held on March 17th at 1:00 pm at Golden Peak.

Vail Jam - March 22nd, 7:00pm

At the Marriott: 50 of your favorite bands and entertainers at one show to benefit Make-A-Wish and Roundup River Ranch.



Jan 2010 Sales Double Jan 2009

Total dollar volume in January was \$86 million, more than double that of Jan 2009. Transactions were 72% above last year with 79 sales (46 in 1/09). The average sales price was also up to \$1,109,616 (\$735,000 in 1/09).

The Westin sale in January 2010 proved to be a boost to the market with 19 multifamily units sold, proving that the right price will sell a property in the Vail market. The high-end market continued to have a strong showing in Jan 2010 with 4 sales of over \$4 million.

Lindsey Vonn's New Presence on Vail Mountain

The Town of Vail is celebrating Lindsey's achievements in the Olympic Games in Vancouver by naming a trail on Vail mountain after her. The well known "International" run at the bottom of Chair 2 will now be known as "Lindsey's" and will remain a black diamond. This is a fitting choice as it was the site of women's speed events in the 1989 and 1999 World Alpine Ski Championships.



NEW LISTING - LIONSMANE 702 - VIEWS GALORE!



Incredible Vail Ski Mountain Views! With vaulted ceilings, a new high-end kitchen, granite counters, hot tub, gas fireplace, ample ski storage, and a great location just a short walk to the free bus line, this is a skier's dream. **Offered at \$549,000!**

NEW LISTING - VAIL RACQUET CLUB 9, UNIT 9



Bank Owned! Fully Remodeled! Platinum Rated! 1 bed, 1 bath condo with a high-end kitchen, granite counters, custom cabinets, heated slate floors, and a gas fireplace. Plus tennis courts, pool, hot tub, spa, open space, and more! **Reduced to \$309,000!**

2010 Korbel American Ski Classic

Skiing legends, sports celebrities, and amateur racers will join together on the slopes of Vail Mountain from March 17-20 to kick off festivities and rekindle old rivalries in America's original pro/amateur celebrity ski event. The busy schedule of events includes exciting racing on the slopes, live Bud Light Street Beat free concerts, the 3rd Annual Hold 'Em For Hope Benefit Poker Tournament, and much more! All races will be held at Golden Peak, so come out and celebrate everything that skiing has to offer! For a full list of events, times and locations, visit www.vvf.org.



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Thank you for your ongoing referrals. They are the cornerstone of my success!

If you or anyone you know is interested in Buying or Selling, please give me a call, (970) 376-1202.

Visit www.dianameehan.com for everything you want to know about the Vail Valley!